

Quantity Purchase Agreement With The State Of Indiana

Vendor THE DETROIT SALT CO LLC
Remit to: 12841 SANDERS ST
DETROIT MI 48217

Name and Address of Vendor: THE DETROIT SALT CO LLC
Cntct: Janette Ferrantino
12841 SANDERS ST
DETROIT MI 48217

| | |
|------------------------------------------|-----------------------------|
| Qty Purchase Agreement QPA Number | Page |
| 0000000000000000000000000000000011564 | 1 of 1 |
| Requisition Nbr.: | ASA-10-035 Road Salt |
| Effective Date: | 07/23/2010 |
| Expiration Date: | 07/22/2011 |
| Agency Number: | |
| Facility: | ROAD SALT |
| Vendor ID: | 0000019629 |
| Vendor Telephone Nbr: | 313-841-5144 |
| Name Of Contact Pers: | Janette Ferrantino |
| FAX Number: | 313-841-1102 |

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement. The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date. The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement. **Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.**

| Line Number | Quantity | UNIT | Article and Description | Unit Price |
|-------------|---------------|------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| | | | <p>This is an award of a Quantity Purchase Agreement for Road Salt.</p> <p>QPA can be mutually renewed yearly for three additional years.</p> <p>The vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration date, but issued prior to the expiration date, and postmarked no later than 14 business days after the QPA's expiration date.</p> <p>Quantities are estimates and could be more or less.</p> <p>See exhibit below for location and tonnage details, or visit http://www.in.gov/idoa/2624.htm.</p> | |
| 1 | 99,999,999.00 | STN 000000000100122238 | Salt, Road, LOCALS, District 20, Fort Wayne, Untreated, Delivered -- 80/120 | 59.8900 |
| | | | <p>The following UN/CEFACT Unit of Measure Common Codes are used in this document:</p> <p>STN Short Ton, 2000 lbs</p> | |

| | | | |
|---------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|-------------|
| Signature of Purchasing Officer | Typed Name | Signature Of Approval Office Of the State Attorney General | |
| | Date Signed | Typed Name | Date Signed |
| Authorized Signature | Indiana Department Of Administration Procurement Division 402 West Washington Street, Rm W468 Indianapolis, Indiana 46204 Telephone: (317) 232-3150 | | |

| INDOT DISTRICT | SALT TYPE | ENTITY NAME | TOTAL QUANTITY (100%) | 2010-2011 PRICE |
|----------------|---------------------|-----------------------------------|-----------------------|-----------------|
| Local | | | | |
| Fort Wayne | Untreated Road Salt | Adams Co Highway | 200 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Albion | 100 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Angola | 1,000 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Auburn | 1,000 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Elkhart | 4,000 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Gas City | 50 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Goshen | 2,000 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Huntington | 400 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Marion Street Department | 1,500 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of New Haven | 300 | \$59.89 |
| Fort Wayne | Untreated Road Salt | City of Wabash Street Dept | 350 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Columbia City | 500 | \$59.89 |
| Fort Wayne | Untreated Road Salt | DeKalb County Highway Dept | 1,200 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Elkhart County Highway | 10,200 | \$59.89 |
| Fort Wayne | Untreated Road Salt | LaGrange Town | 40 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Noble County | 1,200 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Steuben County Highway Dept | 500 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Avilla | 80 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Fremont | 120 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Garrett | 150 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Millersburg | 80 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Ossian | 100 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Rome city | 75 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Shipshewana | 275 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of South Whitley | 125 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Syracuse | 175 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Town of Waterloo | 100 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Wells County Highway Department | 200 | \$59.89 |
| Fort Wayne | Untreated Road Salt | Whitley County Highway Department | 700 | \$59.89 |